

All fees are paid directly to FUSION

(Access the Fusion website for their pricing schedule)

Advisers will have the option of using **Financial Mappers Pro** and **Advice Online** which are both integrated with the **Fusion CRM**.

Financial Mappers Pro is a very comprehensive product and may be more suitable for those advisers wanting to provide full service advice.

Advice Online is designed to provide a means of providing simple advice for those who do not require full service advice, but rather an overview for the next ten to twenty years. It provides the client with a general way forward, until such time as the client has sufficient wealth and income to require full service advice. This product is designed to meet the needs of potential new clients, who currently cannot afford the services of an adviser. The methodology is designed to provide the advice these clients require now but allow the adviser to be adequately compensated.

As these products may service different demographics, there may be value for some advisers to use both products.